

SAYARI

Commercial Proposal



REPUBLIC OF ESTONIA
CONSUMER PROTECTION AND
TECHNICAL REGULATORY AUTHORITY

September 2024

Executive Summary

Sayari is a leading provider of global data on corporate ownership, trade, risk and screening, integrating this information into a powerful knowledge graph. This graph delivers pre-computed risk insights, allowing users to quickly identify and map critical threats across various scenarios, ensuring a thorough understanding of less obvious risks. Sayari's data is renowned for its breadth authority and timeliness, sourced from numerous government databases worldwide. This dedication to transparency and accuracy helps stakeholders navigate complex, multi-tiered networks to meet regulatory requirements confidently.

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Product Name	Product Description
Graph Analyst Application (Named Users)	Analyst Application (User Interface) credentials for named users with full access, federated searching across global corporate data, pre-computed networks, graph analytics, and workflow automation tools. Sayari Graph is deployed as a multi-tenant cloud SaaS application, product access is issued at the individual user level with named accounts allowing for user customization, saved work, and collaboration.
Expert Services	Sayari's licence pricing does include Customer Success and Account Management functions with an onboarding plan and training. We also recommend a basic package of expert services where we can provide ad-hoc advance training or other options as outlined in the Expert Services section below.

Item	Unit of Issue	Qty	Unit Price	Total Price
Graph Application	Named Users	1	€22,000	€22,000
Expert Services	Hours	10	€250	€2,500

Expert Services

- **Advance Training / Workshops:** Design specific training modules and workshops to support the users on how to use Sayari with the ever evolving regulatory landscape and bring specific know-how for challenging jurisdictions.
- **Enhanced Due Diligence Reports:** Generate executive reports summarizing risk identification methodology, the initial risk screening and adjudication results, and recommendations.
- **Alert Adjudication:** Analyze and adjudicate any risk hits based on agreed-upon risk threshold criteria. Compile adjudication results into a single spreadsheet for partner review.
- **Data Structure Support:** Formatting data into a single, clean format that is more appropriate for risk analysis and compatible with Sayari's batch upload for risk triage.
- **Review No-Hits:** Detailed review of "no-hit" matches to identify the correct matching supplier entity or provide a no-match rationale (i.e., missing data fields, incorrect business name, etc).
- **Screening:** Processing the data file through an initial risk review using the Sayari platform to identify initial risk hits against the precomputed Risk Factors—repeat screening, adjudication, and reporting at an agreed-upon cadence.